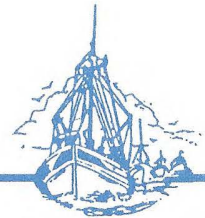


# Peoples Financial Corporation

Post Office Box 529 • Biloxi, Mississippi 39533-0529 • 228-435-5511



April 27, 2017

RE: Shareholder Address, Annual Meeting April 26, 2017

Dear Shareholder:

We would like to welcome everyone to our 121<sup>st</sup> Annual Shareholder Meeting. On April 13, 2017 our Bank celebrated its 121<sup>st</sup> birthday.

This year the bank board of directors elected Elizabeth “Liz” Corso Joachim as vice chairman of the board. Ms. Joachim succeeds Tyrone J. Gollott who recently retired from the bank board after twenty-three years of service. Elected as a director of The Peoples Bank in 1996, Ms. Joachim follows her father, Frank P. Corso, who served from 1943 to 1983, and he also served as chairman of the board from 1971 to 1983. Her brother, James A. Corso served on the board from 1983 to 1990. We are extremely fortunate to have Liz serve in this capacity on our board.

During the 1<sup>st</sup> quarter 2017, Peoples Financial Corporation earned \$74,000 net income compared to \$76,000 net income in the first quarter 2016 (Enclosure 1). As we slowly return to profitability, we continue to focus on our bank’s biggest issue – asset quality.

## NON-ACCRUAL LOANS

The bank’s non-accrual loans have decreased significantly since their highest peak on December 31, 2011 as follows (in thousands):

December 31, 2011	\$57,593
December 31, 2012	\$53,891
December 31, 2013	\$26,131
December 31, 2014	\$33,297
December 31, 2015	\$15,186
December 31, 2016	\$11,853
March 31, 2017	\$13,319

Of our non-accrual loans as of December 31, 2016, 40 loans totaling \$5,668,976 were performing as agreed. This was 52.5% by number and 47.8% by dollar amount. Beginning in the second quarter we anticipate non-accrual principle reductions of approximately \$60,000 per month.

In 2016, six bankruptcies accounted for \$4,528,461 of our non-accruals. On March 31, 2017 six bankruptcies accounted for \$6,139,710 of our non-accrual loans.

### Other Real Estate (ORE)

The Bank is constantly reviewing our property values due to fluctuating real estate prices. The large increase in ORE over the last 4 years has been due to management's aggressive program of identifying and resolving problem credit issues. The following is the ORE on our books since 2010:

	2010	2011	2012	2013	2014	2015	2016	2017
	\$	\$	\$	\$	\$	\$	\$	\$
Mar	1,750,963	6,937,128	7,725,111	6,657,000	9,083,788	12,297,000	9,840,000	8,246,488
June	1,396,913	8,163,237	7,523,111	6,824,000	8,981,057	11,762,427	8,737,443	
Sept	2,818,834	6,962,738	7,368,534	9,426,361	9,709,976	10,900,144	9,437,373	
Dec	5,744,150	6,151,238	7,008,184	9,630,247	7,646,226	9,916,252	8,513,075	

On March 31, 2017 the Bank had \$8,246,488 in other real estate on its books. In 2016 we estimated that the Bank would dispose of approximately \$3,000,000 in other real estate. We were able to sell \$2,775,379 of that goal or 93% of our estimate. That was the good news. The bad news was other real estate only declined by \$1,400,000. We anticipate that we will dispose of another \$2,000,000 of other real estate in 2017.

During 2016 the company acquired 15 parcels through foreclosure with a carrying value of \$1,903,427 and disposed of a total of 16 parcels with a carrying value of \$2,524,391 at a net sales price of \$2,775,379. There is a possibility that we may acquire several commercial properties in the fourth quarter of this year that may give us the opportunity for another auction later this year or early 2018.

### **Schedule of Gain or Loss on ORE Sold as of December 31**

<i>Year</i>	<i>Carrying Value</i>	<i>Net Sale Price</i>	<i>Gain (Loss) on ORE Sold</i>	<i># Properties Disposed of</i>	<i>ORE Book Value at Dec. 31</i>
2009	\$2,897,673	\$3,047,731	\$ 150,058	11	\$ 1,521,313
1) 2010	1,414,850	1,328,000	( 86,850)	14	5,744,150
2) 2011	2,101,416	1,921,026	(180,390)	25	6,153,238
3) 2012	1,567,274	1,546,005	( 21,269)	16	7,008,184
4) 2013	1,186,509	1,123,936	( 62,573)	12	9,630,247
5) 2014	2,067,589	2,115,000	47,411	14	7,646,226
6) 2015	4,294,943	3,505,545	(789,398)	35	9,916,252
7) 2016	2,524,391	2,775,379	250,988	16	8,513,075
8) 3/31/2017	<u>290,617</u>	<u>275,574</u>	<u>(15,043)</u>	<u>3</u>	8,246,488
<b>9) TOTAL</b>	<b><u>18,345,262</u></b>	<b><u>17,638,196</u></b>	<b><u>(707,066)</u></b>	<b><u>146</u></b>	

- 1) 2010 (loss) does not include \$ 77,350 write down or adjustment to contract price that was expensed.
- 2) 2011 (loss) does not include \$ 127,300 write down or adjustment to contract price that was expensed.
- 3) 2012 (loss) does not include \$ 249,600 write down or adjustment to contract price that was expensed.
- 4) 2013 (loss) does not include \$ 852,807 write down or adjustment to contract price that was expensed.
- 5) 2014 gain does not include \$ 389,591 write down or adjustment to contract price that was expensed.
- 6) 2015 (loss) does not include \$ 1,237,075 write down or adjustment to contract price that was expensed.
- 7) 2016 gain does not include \$ 487,045 write down or adjustment to contract price that was expensed.
- 8) 2017 (loss) does not include \$ 20,370 write down or adjustment to contract price that was expensed.
- 9) Total (loss) does not include \$ 3,441,138 write down or adjustment to contract price that was expensed.

### **LOAN LOSS RESERVE**

We were encouraged by the need to only provide \$568,000 for 2016 as compared to \$2,582,000 for 2015. Please note our loan loss provision in 2016 was the lowest in the last eight (8) years and the provision continues the major downward trend it has followed for the last four (4) years. There was a \$26,000 loan loss provision for the 1<sup>st</sup> quarter of 2017.

## Allowance for Loan Loss Reserve

Year Ended December 31

	2010	2011	2012	2013	2014	2015	2016	2017
Allowance for loan losses beginning of period	\$7,828	\$6,650	\$8,136	\$ 8,857	\$8,934	\$9,206	\$8,070	\$5,466
Recoveries	268	223	133	538	598	390	350	49
Charge-Offs	(8,291)	(1,672)	(3,676)	(10,122)	(7,730)	(4,108)	( 3,522)	(59)
Provision for loan losses	<u>6,845</u>	<u>2,935</u>	<u>4,264</u>	<u>9,661</u>	<u>7,404</u>	<u>2,582</u>	<u>568</u>	<u>26</u>
Allowance for loan losses end of period	<u>\$6,650</u>	<u>\$8,136</u>	<u>\$8,857</u>	<u>\$ 8,934</u>	<u>\$9,206</u>	<u>\$8,070</u>	<u>\$5,466</u>	<u>\$5,482</u>

Our aggressive program of identifying and managing problem loans has continued since 2013. This has been a painful process, but the result is a cleaner, stronger balance sheet that has positioned us for more robust growth as our economy gradually recovers.

## ASSET QUALITY

We are taking the liberty of including our past due loan status showing the number and dollar amount of loans in each category at the end of each year and the current quarter. Collateral values are stabilizing and we are confident of our continuing financial progress.

## AGING OF PAST DUE LOANS

	30-59 Days		60 - 89 Days		90 Days Accruing		Non Accruals		Total		% of Total Loans	Total Loans
	#	Amt	#	Amt	#	Amt	#	Amt	#	Amt		
12/31/11	136	\$17,373,673	27	\$3,924,249	13	\$1,832,431	64	\$57,592,714	240	\$80,723,067	18.7%	\$432,407,000
12/31/12	137	\$17,680,602	31	\$2,808,965	11	\$1,538,895	54	\$53,890,511	233	\$75,918,973	17.7%	\$429,738,335
12/31/13	124	\$12,859,783	12	\$2,590,023	8	\$ 749,559	42	\$26,171,386	188	\$42,370,751	11.3%	\$374,578,330
12/31/14	99	\$ 8,002,829	17	\$2,185,595	10	\$ 763,469	60	\$33,297,556	186	\$44,249,449	12.2%	\$361,687,083
12/31/15	81	\$ 8,589,882	19	\$3,316,737	3	\$ 145,524	37	\$15,185,797	140	\$27,237,940	8.1%	\$337,131,946
12/31/16	76	\$ 6,276,143	14	\$1,985,920	0	\$ -0-	41	\$11,852,702	131	\$20,114,765	6.0%	\$315,355,000
3/31/17	51	\$ 3,472,085	5	\$1,796,085	0	\$ -0-	47	\$13,319,159	103	\$18,587,329	6.2%	\$302,059,036

## CAPITAL

Capital has always been a hallmark of this institution. Historically, since the Great Depression, this bank maintained a much higher capital level than all of its peers. The next table reflects the book value per share, the total company capital, and our primary capital-to-average assets since 2004.

	Date	Book Value per Share	Total Capital	Primary Capital to Avg. Assets
	12/31/04	\$15.44	\$ 85,801,000	15.87%
	* 12/31/05	\$15.77	87,503,000	13.67%
	12/31/06	\$17.71	98,233,000	11.91%
	12/31/07	\$19.56	106,542,000	12.13%
Market Value	12/31/08	\$20.27	107,000,000	12.81%
\$20.32	12/31/09	\$20.11	103,588,000	12.49%
\$15.16	12/31/10	\$19.68	101,357,000	12.96%
\$10.31	12/31/11	\$21.31	109,452,000	14.65%
\$ 9.44	12/31/12	\$21.61	111,021,000	14.71%
\$13.05	12/31/13	\$19.25	99,147,000	13.64%
\$12.45	12/31/14	\$18.53	94,951,000	14.38%
\$ 9.10	12/31/15	\$17.93	91,839,000	15.06%
\$16.15	12/31/16	\$17.27	88,461,000	13.99%
\$15.05	03/31/17	\$17.49	89,629,000	13.36%

\*Hurricane Katrina

## LIQUIDITY

The Bank has a liquidity plan that has been tested. Our cash flows are monitored and measured. In our recent stress tests of cash flows, management had satisfactory results. Our contingency funding plan addresses liquidity during crisis scenarios. Our greatest source of liquidity is from our large commercial checking accounts and the FHLB of Dallas. We reduced our Federal Home Loan Bank borrowings over \$12,000,000 in 2016 by pre-paying our FHLB advances. In January we paid another \$5,000,000 advance at maturity. All of this increased the Bank's liquidity. Our emergency source of liquidity is from the Federal Reserve Discount Window.

Bank management feels that we are a leader in public deposits in our market and we consider all large accounts stable. While essentially all securities are pledged, management routinely pledges securities in excess of the secured liability to the state of Mississippi to facilitate the release of called and sold securities. Our deposits grew over \$62,000,000 in 2016.

We have put an emphasis on growing our consumer base. Our branch at KAFB opened in July of 2013 and our branch at the Armed Forces Retirement Home (AFRH) opened in September 2014. These branches fill a gap in our Biloxi-Gulfport market. Even though they are limited access facilities, we still hope to reach our deposit goal of \$8 million by year end. We hope to tap into the military retiree market and those professional and technical personnel that service these facilities. We feel that this will help expand our consumer base.

Our securities portfolio grew over \$59,000,000 in 2016, and we have \$128,000,000 in maturities in the next three (3) years. It is our intention to ride the yield curve with our Treasury portfolio.

## EARNINGS

We acknowledge that earnings need improvement. Our reduced provision for loan loss has positively impacted our earnings. The two (2) federal funds rate hikes in December and March each generated another increase of \$9,000.00 per month in net income as New York Prime also increased 25 basis points. This becomes ever more important as we approach some of our earlier floored loans.

Improvement in the quality of our loan portfolio only required a \$568,000 loan loss provisions for 2016, as compared to the total loss provision of \$2,582,000 for the year ended December 31, 2015. We made a modest provision for the first quarter 2017.

The earnings, although disappointing, are definitely headed in the right direction as follows:

	Income / <Loss>	Federal Net Operating Loss Carry Forward
2014	Net Loss (\$10,004,000)	
2015	Net Loss (\$ 4,592,000)	
2016	Net Income \$ 167,000	\$7,000,000 (begins to expire 2034)

The company has historically carried a considerable amount of deferred tax assets resulting from non-deductible provisions for loan losses, deferred compensation expenses and tax credits. In consideration of the company's losses in 2014, management evaluated deferred tax assets and established a valuation allowance of \$8,140,000, a non-cash charge to earnings, for the year December 31, 2014. The valuation allowance as of December 31, 2016 was \$11,560,000. The Accounting Standards Codification (ASC) 740, Accounting for Income Taxes, requires a valuation allowance if, based on the weight of available evidence, it is more likely than not that all or some portion of a deferred tax asset will not be realized. More detailed information on this is found on page 26 of the 2016 annual report under Note I – Income Taxes.

Tax-planning strategies that have been implemented to return to sustained earnings as follows:

- 1) As the bank works through the credit quality issues, the provision expense and ORE losses will decline significantly.
- 2) Accelerate taxable income amounts to utilize tax carry-forwards.
- 3) Switch from tax-exempt securities to taxable investment securities. The bank's state, county and municipal (SCM) sector has the largest gain in our portfolio and most of the securities are classified as "available for sale" (Enclosure 2). The SCM securities are being identified for liquidation along with some longer duration agency and mortgage backed securities. The proceeds of the security sales will be reinvested in loans and taxable SCM securities, such as school district bonds to increase taxable income.
- 4) Make more loans.

## **FUTURE PLANS**

What is The Peoples Bank doing to insure its future profitability?

### **Short Term**

1. Continue to work to reduce non-accrual loans, past due loans, and other real estate. We are making great progress. We budgeted a monthly provision of \$20,000 for 2017 for loan losses, but we did not have to make any provision in the first quarter.
2. The expense reduction program that started over two years ago has resulted in a \$10,000.00 per month savings in our data processing area.
3. The Federal Reserve discount rate / Fed funds rate increase of 25 basis points in mid-December has resulted in another \$9,000 per month increase in net income as New York Prime adjusted 25 basis points from 3.50% to 3.75%. We expect the recent 25 basis point Fed funds hike on March 15<sup>th</sup> will also increase net income another \$9,000 per month as we are close to approaching some of our earlier floored loans.
4. Continue our technology upgrade throughout our bank network. Our entire ATM system (32 ATM's) is now EMV chip compliant prior to the mandatory compliance date of October 2017. The estimated cost of this project was \$1 million. Most of these machines will have image capability on the ATM's which goes along with our mobile banking program.
5. The Bank reissued all new bank debit cards that are EMV compliant.
6. Enhanced debit card fraud protection capability through "Card Guardian" text message alert service has been implemented.
7. Our next project is to roll out the new Bank credit card program in late 2017
8. Mobile check deposit service. Deposit your checks conveniently and securely to checking or savings accounts with our mobile app PeoplesGreen2Go.
9. Upgrading online Bill Pay service with new person-to-person funds transfer feature.
10. Since the Bank is celebrating its 121<sup>st</sup> birthday this month, we are refreshing our marketing campaign to make it more appealing to our younger and more mobile customers.

### **Long Term**

1. Re-establish a semi-annual dividend
2. Re-instate stock re-purchase plan

We are confident that as we address our asset quality issues and the Mississippi Gulf Coast's economy gains traction, our earnings will improve.

## MARKET VALUE

Normally I do not comment on the market value of our Bank stock. For years I have held the belief that PFBX was undervalued because the market was discounting the Bank stock dollar for dollar for its non-accrual loans. On 12/31/15 PFBX traded at 50.75% of book value (\$9.10/\$17.93) and on 12/30/16 PFBX traded at 93.51% of book value (\$16.15/\$17.27). On March 31, 2017 PFBX traded at 86.05% of book value (\$15.05 / \$17.49).

Most of this spectacular rise in the stock price has occurred since the election of Donald Trump as President of the United States in November. As we address our Bank's asset quality issues and the banking industry gets some regulatory relief, we hope to see additional increase in shareholder value.

Sincerely yours,



Chevis C. Swetman  
President and CEO

CCS/kmg

Enclosures:    1. Peoples Financial Corporation First Quarter 2017 Press Release  
                  2. Holdings and Fair Value Report

Holding and Fair Value Report

AGENCY					MORTGAGE BACKED SECURITIES				MUNICIPALS					US TREASURY				Total Securities Unrealized P/L	Total Fair Value
2014	Weighted Maturity (YRS)	Weighted Yield	Fair Value	Agency Unrealized P/L	Weighted Maturity (YRS)	Weighted Yield	Fair Value	MBS Unrealized P/L	Tax Eq Yield Munis	Weighted Maturity (YRS)	Weighted Yield	Fair Value	SCM Unrealized P/L	Weighted Maturity (YRS)	Weighted Yield	Fair Value	Treasury Unrealized P/L		
JAN	9.433	2.078	\$147,413,396	(\$8,362,070)	5.174	2.309	\$50,284,078	(\$600,589)	4.959	6.785	3.338	\$47,176,291	\$1,202,548	5.357	1.423	\$43,989,080	(\$651,064)	(\$8,411,176)	\$288,862,845
FEB	9.602	2.102	\$144,125,079	(\$7,654,292)	5.045	2.294	\$49,824,583	(\$538,477)	4.951	6.703	3.332	\$47,244,911	\$1,166,258	5.280	1.423	\$44,093,781	(\$549,740)	(\$7,576,251)	\$285,288,353
MAR	9.517	2.110	\$143,869,141	(\$7,914,766)	5.038	2.307	\$49,292,220	(\$570,482)	4.926	6.592	3.315	\$47,474,417	\$1,048,084	5.196	1.423	\$43,900,561	(\$746,622)	(\$8,183,785)	\$284,536,339
APR	9.430	2.109	\$145,380,976	(\$6,407,091)	5.060	2.323	\$48,944,470	(\$361,434)	4.926	6.510	3.315	\$47,762,133	\$1,337,888	5.110	1.423	\$44,015,890	(\$634,903)	(\$6,065,540)	\$286,103,469
MAY	9.330	2.108	\$146,522,782	(\$5,269,778)	5.050	2.307	\$48,917,759	\$126,351	4.932	6.480	3.321	\$47,355,789	\$1,433,014	4.970	1.417	\$44,384,761	(\$269,791)	(\$3,980,204)	\$287,181,091
JUN	9.430	2.107	\$143,116,392	(\$5,680,727)	4.930	2.341	\$48,279,243	\$65,081	4.928	6.560	3.318	\$49,356,345	\$1,248,903	4.890	1.407	\$44,197,699	(\$460,453)	(\$4,827,197)	\$284,949,680
JUL	9.350	2.106	\$144,266,283	(\$4,536,375)	4.920	2.325	\$47,601,063	(\$7,176)	4.948	6.560	3.329	\$49,258,144	\$1,371,698	4.800	1.407	\$44,323,960	(\$337,992)	(\$3,509,845)	\$285,449,450
AUG	9.280	2.109	\$144,987,921	(\$3,820,808)	4.870	2.328	\$47,111,594	\$125,999	4.818	6.510	3.234	\$48,784,689	\$1,437,510	4.750	1.417	\$44,473,211	(\$192,469)	(\$2,449,768)	\$285,356,785
SEP	9.200	2.030	\$144,074,963	(\$4,738,179)	4.790	2.214	\$46,370,775	(\$29,828)	5.284	6.620	3.187	\$50,256,869	\$1,294,251	5.550	1.629	\$37,277,580	(\$391,555)	(\$3,865,311)	\$277,980,186
OCT	8.940	1.988	\$117,653,251	(\$2,144,019)	4.900	2.132	\$36,590,187	\$116,409	5.297	6.560	3.559	\$50,230,891	\$1,457,033	4.860	1.435	\$29,743,280	(\$39,279)	(\$609,856)	\$234,217,608
NOV	8.860	1.987	\$117,269,109	(\$2,532,262)	4.780	2.133	\$36,117,304	\$74,494	4.704	6.510	3.168	\$47,802,170	\$1,251,729	4.750	1.434	\$29,640,480	(\$144,643)	(\$1,350,682)	\$230,829,063
DEC	8.780	2.051	\$117,989,491	(\$1,815,236)	4.610	2.132	\$35,817,057	\$146,204	4.629	6.480	3.118	\$48,871,368	\$1,255,176	4.660	1.435	\$29,653,250	(\$134,479)	(\$548,334)	\$232,331,166
*AGENCY	AGY Weighted Maturity (YRS)	Weighted Yield	AGY Fair Value	AGY Unrealized P/L	MBS Weighted Maturity (YRS)	Weighted Yield	MBS Fair Value	MBS Unrealized P/L	TEY Munis	SCM Weighted Maturity (YRS)	Weighted Yield	SCM Fair Value	SCM Unrealized P/L	UST Weighted Maturity (YRS)	Weighted Yield	UST Fair Value	UST Unrealized P/L	Total Unrealized P/L	Total Fair Value
JAN	8.690	2.050	\$119,668,482	(\$139,727)	4.600	2.143	\$35,654,246	\$490,552	4.629	6.400	3.119	\$49,217,946	\$1,606,584	4.580	1.435	\$30,097,590	\$307,207	\$2,264,617	\$234,638,264
FEB	8.270	1.936	\$103,664,928	(\$1,146,501)	4.050	2.143	\$35,039,391	\$235	4.628	6.340	3.117	\$48,781,012	\$1,274,002	3.890	1.267	\$44,725,241	(\$48,581)	\$313,969	\$232,210,571
MAR	8.180	1.936	\$104,824,225	\$9,219	4.430	2.154	\$34,820,886	\$457,727	4.628	6.250	3.118	\$48,838,908	\$1,337,216	3.590	1.193	\$55,187,335	\$345,062	\$2,149,224	\$243,671,355
APR	8.100	1.936	\$104,751,329	(\$66,927)	4.300	2.159	\$34,442,969	\$479,987	4.606	6.210	3.104	\$47,627,235	\$1,200,524	3.510	1.194	\$55,248,090	\$404,838	\$2,018,421	\$242,069,623
MAY	7.770	1.955	\$99,107,776	(\$713,981)	4.650	2.055	\$33,672,656	\$240,083	4.636	6.250	3.111	\$46,018,621	\$822,230	3.420	1.194	\$55,048,860	\$204,590	\$552,921	\$233,847,914
JUN	7.680	1.972	\$98,494,625	(\$1,330,318)	4.770	2.055	\$32,906,318	(\$41,053)	4.644	6.250	3.116	\$45,389,276	\$782,881	3.340	1.194	\$54,804,175	(\$41,021)	(\$629,511)	\$231,594,395
JUL	7.600	1.971	\$98,962,878	(\$865,699)	4.780	2.214	\$32,503,998	\$101,775	4.611	6.190	3.093	\$44,721,743	\$946,009	3.260	1.194	\$54,929,270	\$383,069	\$265,154	\$231,117,889
AUG	7.310	1.889	\$94,902,310	\$66,624	4.510	2.055	\$32,328,116	\$372,420	4.601	6.170	3.087	\$44,339,544	\$1,013,820	3.170	1.194	\$55,269,410	\$442,237	\$1,875,101	\$226,839,380
SEP	7.240	1.910	\$91,156,384	(\$214,142)	4.570	2.055	\$31,842,874	\$339,885	4.615	6.180	3.096	\$43,640,506	\$944,698	3.090	1.194	\$55,129,155	\$281,065	\$1,351,505	\$221,768,919
OCT	7.470	1.982	\$86,553,604	\$184,216	4.490	2.224	\$31,366,546	\$463,215	4.616	6.100	3.111	\$41,903,953	(\$606,579)	3.060	1.196	\$54,216,230	\$367,143	\$407,995	\$214,040,333
NOV	7.390	1.982	\$86,137,901	(\$230,460)	4.670	2.243	\$30,599,255	\$106,909	4.540	6.010	3.062	\$41,585,663	(\$695,011)	2.800	1.196	\$53,829,995	(\$20,197)	(\$838,759)	\$212,152,813
DEC	7.300	1.984	\$86,053,499	(\$313,617)	4.700	2.254	\$30,129,497	\$23,572	4.550	5.980	3.069	\$41,260,650	\$1,099,922	2.900	1.201	\$63,753,403	(\$91,630)	\$718,247	\$221,197,049
*AGENCY	AGY Weighted Maturity (YRS)	Weighted Yield	AGY Fair Value	AGY Unrealized P/L	MBS Weighted Maturity (YRS)	Weighted Yield	MBS Fair Value	MBS Unrealized P/L	TEY Munis	SCM Weighted Maturity (YRS)	Weighted Yield	SCM Fair Value	SCM Unrealized P/L	UST Weighted Maturity (YRS)	Weighted Yield	UST Fair Value	UST Unrealized P/L	Total Unrealized P/L	Total Fair Value
JAN	7.220	1.984	\$86,484,480	\$118,361	4.350	2.245	\$29,962,547	\$280,308	4.551	5.900	3.069	\$41,640,816	\$1,304,804	2.740	1.190	\$64,135,080	\$288,659	\$1,992,132	\$222,222,923
FEB	5.190	1.750	\$59,708,408	\$314,919	3.960	2.241	\$29,848,367	\$499,716	4.532	5.900	3.057	\$39,917,419	\$1,414,241	1.760	0.088	\$98,400,735	\$581,636	\$2,810,512	\$227,874,929
MAR	5.590	1.830	\$54,439,642	\$47,623	4.280	2.260	\$29,393,132	\$412,266	4.456	5.990	3.080	\$42,287,295	\$1,176,866	1.550	0.836	\$113,201,970	\$431,013	\$2,067,768	\$239,322,039
APR	5.510	1.827	\$54,536,303	\$145,582	4.010	2.263	\$28,914,572	\$477,954	4.571	5.910	3.085	\$42,322,840	\$1,230,059	1.480	0.835	\$113,273,815	\$488,732	\$2,342,327	\$239,047,530
May	5.120	1.857	\$44,554,063	\$162,660	4.130	2.275	\$28,436,935	\$484,547	4.572	5.820	3.085	\$42,303,218	\$1,216,374	1.810	0.920	\$123,171,701	\$413,718	\$2,277,298	\$238,465,917
June	4.240	1.766	\$39,925,554	\$479,382	3.820	2.275	\$28,253,499	\$718,456	4.576	5.810	3.088	\$44,192,067	\$1,397,834	1.890	0.973	\$113,882,645	\$1,108,412	\$3,704,084	\$226,253,765
July	4.150	1.766	\$39,826,133	\$383,778	3.680	2.282	\$27,676,104	\$650,326	4.890	5.506	3.693	\$44,159,529	\$1,305,354	1.890	1.006	\$108,645,740	\$855,299	\$3,194,756	\$220,307,507
Aug	3.740	1.678	\$36,769,008	\$317,051	3.740	2.301	\$27,327,177	\$675,317	4.432	5.760	3.001	\$46,707,692	\$1,332,675	2.170	1.043	\$113,572,370	\$783,385	\$3,108,428	\$224,376,247
Sept	3.660	1.680	\$36,755,076	\$306,805	4.590	2.290	\$32,901,026	\$670,140	4.590	5.710	3.090	\$49,232,878	\$1,112,707	2.960	1.119	\$125,460,926	\$770,052	\$2,859,704	\$244,349,906
Oct	5.540	1.621	\$36,601,612	\$145,046	4.430	2.280	\$32,191,102	\$485,954	4.585	5.630	3.094	\$49,874,760	\$846,133	2.880	1.116	\$130,071,474	\$377,988	\$1,855,120	\$248,904,949
Nov	5.450	1.621	\$36,136,402	(\$314,966)	6.350		\$32,803,376	(\$429,656)	4.586	6.390	3.090	\$49,373,193	(\$42,164)	2.980	1.140	\$143,280,164	(\$1,392,010)	(\$2,178,796)	\$261,593,135
Dec	5.370	1.620	\$35,981,243	(\$464,545)	5.690	2.350	\$42,708,248	(\$1,230,685)	4.559	5.480	3.077	\$53,909,184	(\$448,677)	2.810	1.120	\$147,624,201	(\$2,051,795)	(\$4,195,701)	\$280,222,875
*AGENCY	AGY Weighted Maturity (YRS)	Weighted Yield	AGY Fair Value	AGY Unrealized P/L	MBS Weighted Maturity (YRS)	Weighted Yield	MBS Fair Value	MBS Unrealized P/L	TEY Munis	SCM Weighted Maturity (YRS)	Weighted Yield	SCM Fair Value	SCM Unrealized P/L	UST Weighted Maturity (YRS)	Weighted Yield	UST Fair Value	UST Unrealized P/L	Total Unrealized P/L	Total Fair Value
JAN	5.280	1.620	\$36,064,996	(\$375,417)	5.790	2.390	\$44,578,991	(\$949,780)	4.540	5.430	3.070	\$53,798,733	(\$144,825)	2.730	1.120	\$148,010,650	(\$1,677,358)	(\$3,147,380)	\$282,453,370
FEB	5.210	1.621	\$36,153,790	(\$281,760)	5.870	2.424	\$46,269,338	(\$769,838)	4.515	5.330	3.049	\$53,055,872	(\$113,080)	2.650	1.117	\$148,132,049	(\$1,564,108)	(\$2,728,785)	\$283,611,050
MAR	5.120	1.622	\$36,088,611	(\$341,000)	5.870	2.441	\$46,008,290	(\$696,055)	5.280	4.479	3.025	\$52,117,044	(\$3,473)	2.800	1.162	\$135,647,525	(\$1,560,875)	(\$2,601,403)	\$269,861,470